EARNINGS REPORT 6M2026

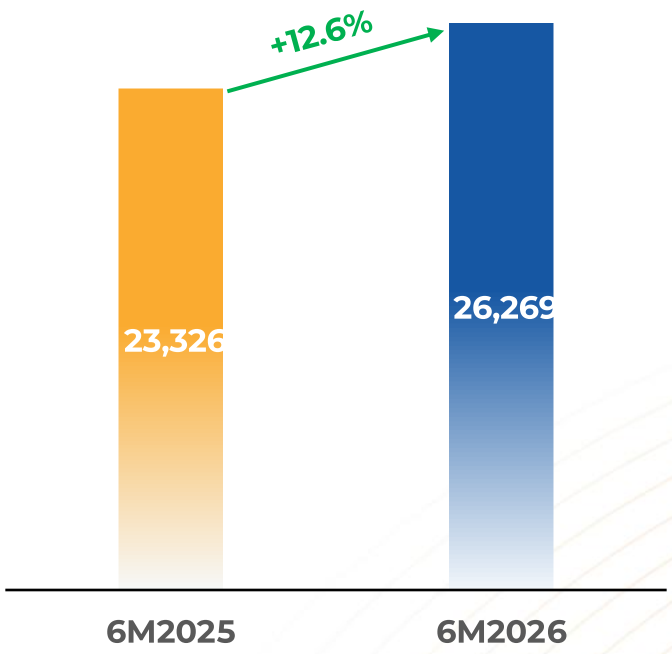
FPT CORPORATION

FINANCIAL PERFORMANCE IN 6M2026

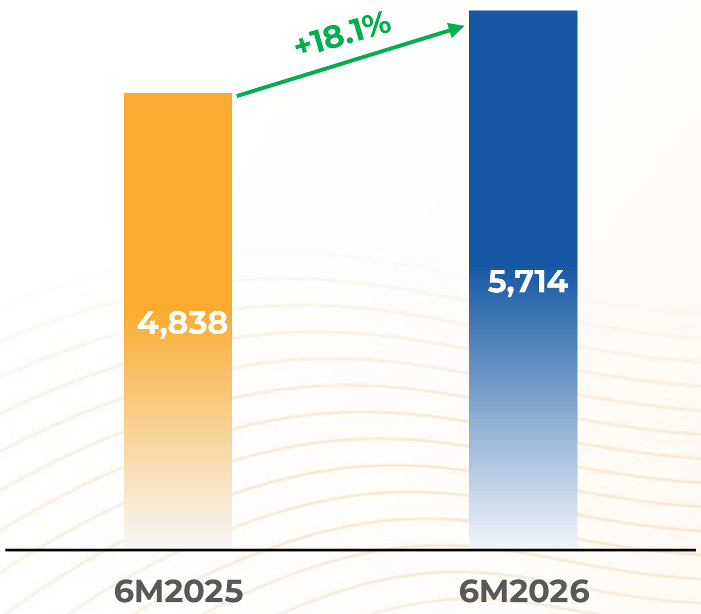
Unit: VND billion

At the end of the second quarter of 2026, the Group continued to maintain double-digit profit growth,...

FPT's Revenue



FPT's Profit-Before-Tax



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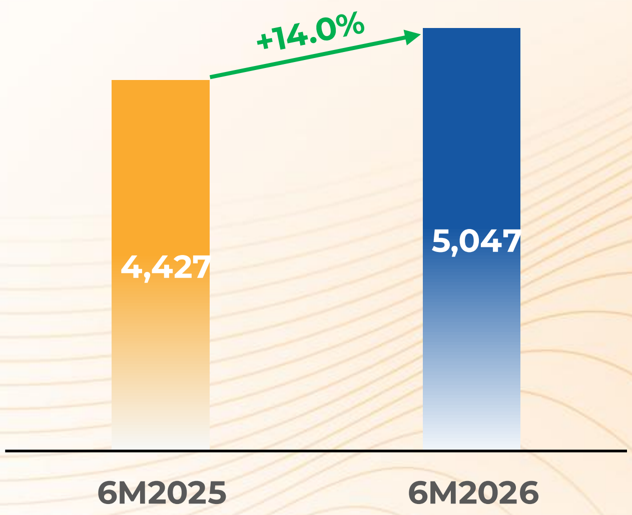
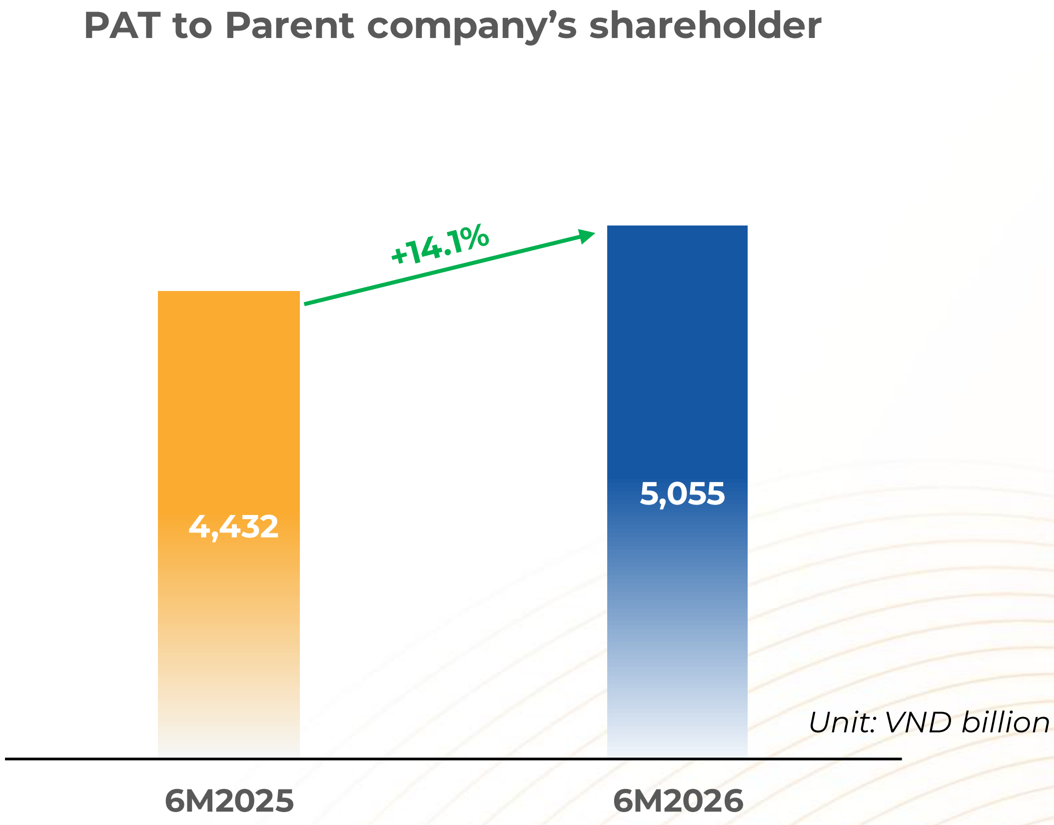
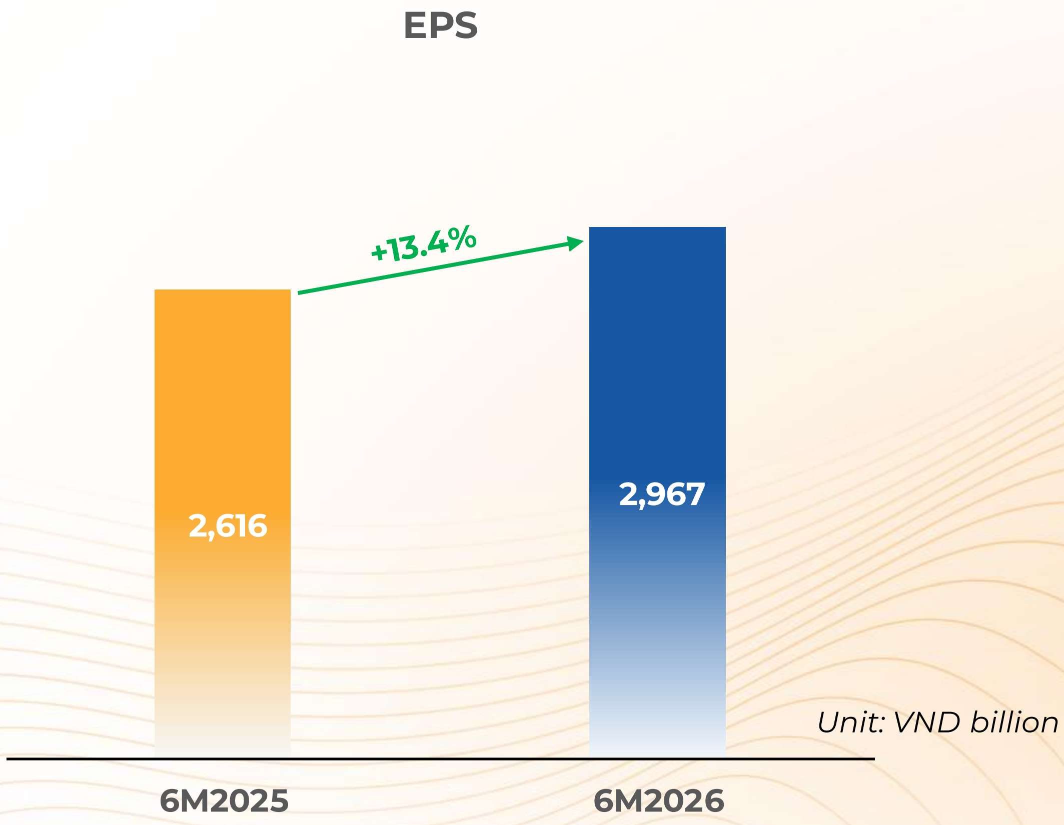


Note: Starting from 2026, the Group consolidates the financials of FPT Telecom using the equity method. The 2025 figures have been adjusted using the same method for comparison purposes.

FINANCIAL PERFORMANCE IN 6M2026

...with the ultimate goal of creating value and ensuring the best interests of our shareholders.





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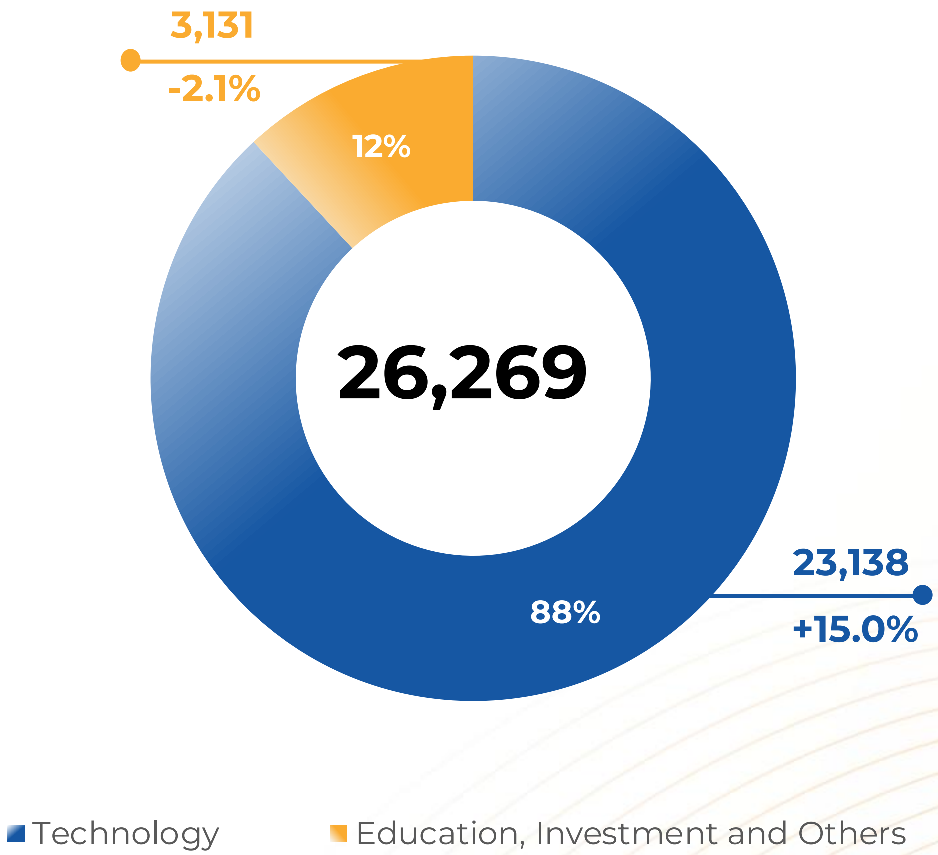
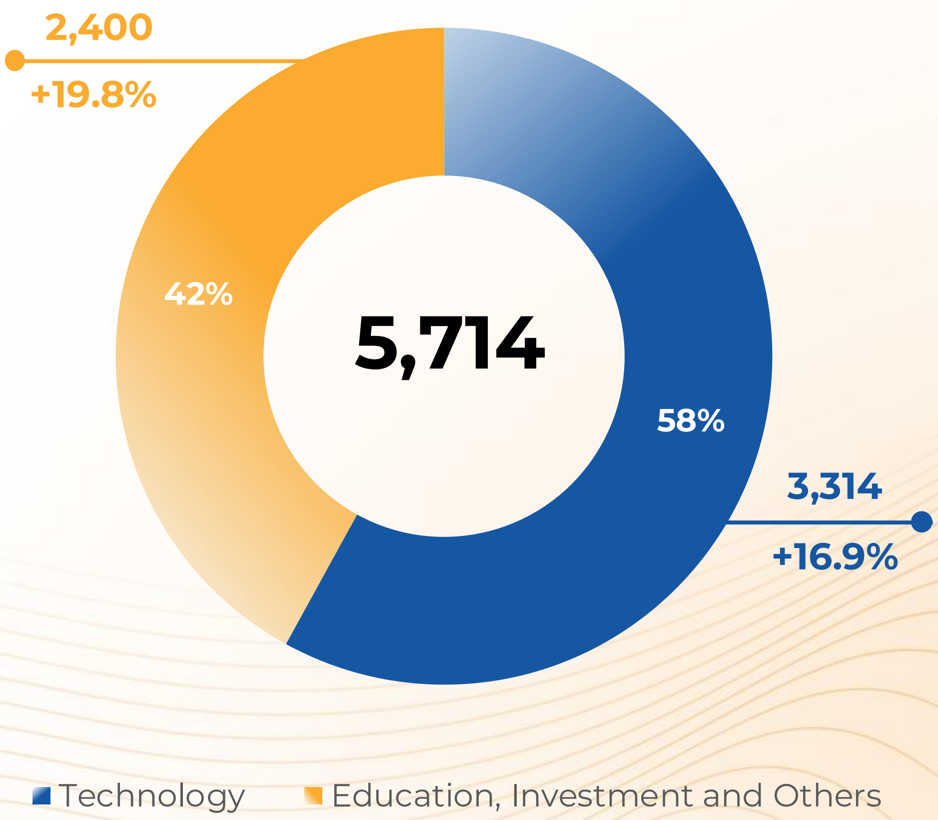
PERFORMANCE BY BUSINESS SECTOR

Unit: VND billion

Revenue by sector



PBT by sector



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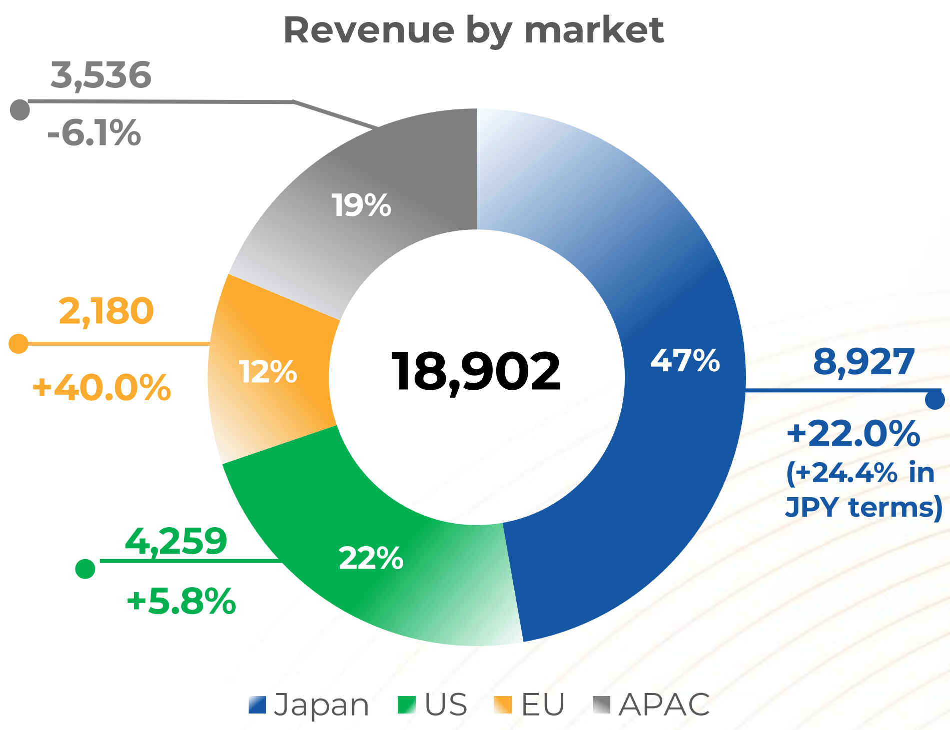
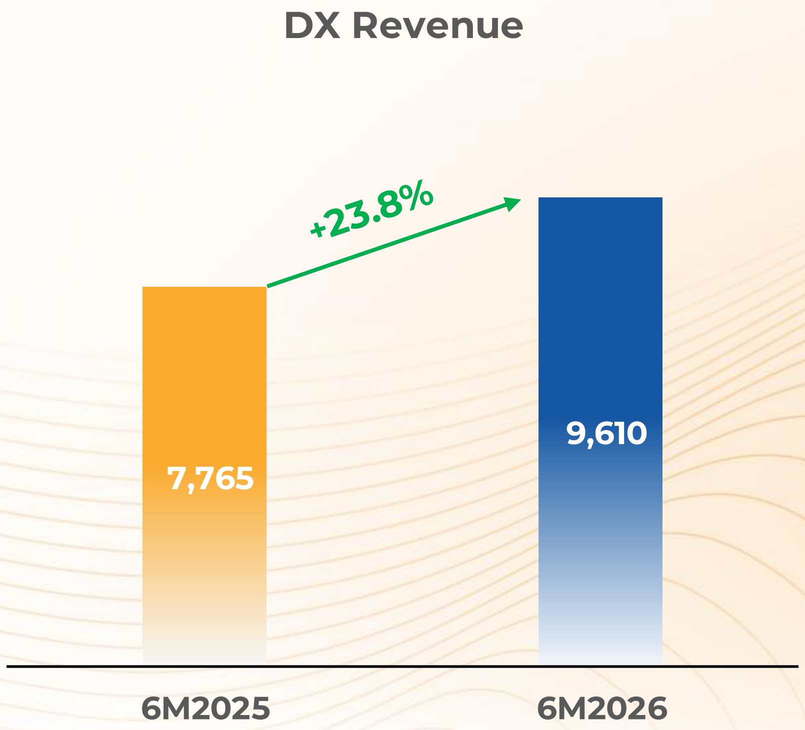
GLOBAL IT SERVICES: MAINTAINING GROWTH MOMENTUM

Unit: VND billion

Against a backdrop of continued global economic uncertainty, Global IT Services segment maintained solid momentum, delivering **13.4%** YoY growth. Japan remained the key growth driver, with revenue increasing **24.4% YoY in JPY terms**, supported by robust enterprise demand for IT spending, particularly in digital transformation initiatives.

Digital transformation (DX) revenue reached **VND 9,610 billion** in the first half of 2026, up **23.8%** YoY, driven by strong demand for next-generation technologies, including AI/Data Analytics and Cybersecurity. Revenue from AI/Data Analytics services, in particular, surged **54% YoY**.





GLOBAL IT SERVICES: 14 LARGE-SCALE PROJECTS

Signed revenue reached **VND 26,338 billion**, up **32.3%** YoY. During the first half of 2026, FPT secured a number of large overseas contracts, winning **14 large-scale projects** valued at over **US$10 million each**, representing a **27.3% YoY** increase compared to the same period last year.

Signed revenue

Signed revenue reached VND 26,338 billion, up 32.3% YoY

Clients

Number of clients with revenue from $500K: 275 (+2.6%)

Number of clients with revenue from $1M : 158 (+13.7%)

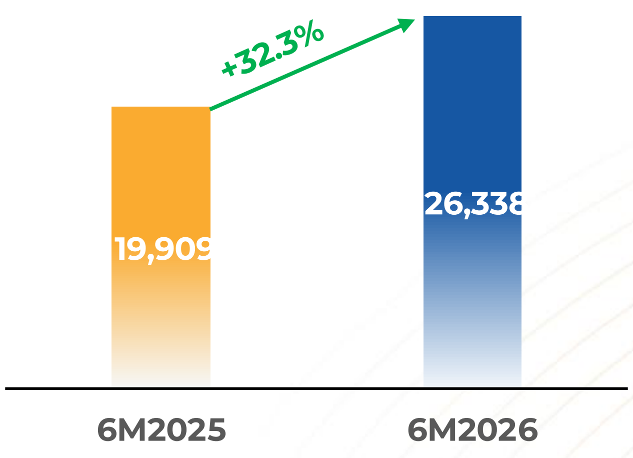
Deals

Semi-mega deals ($500k+): 157 (+27.6%)

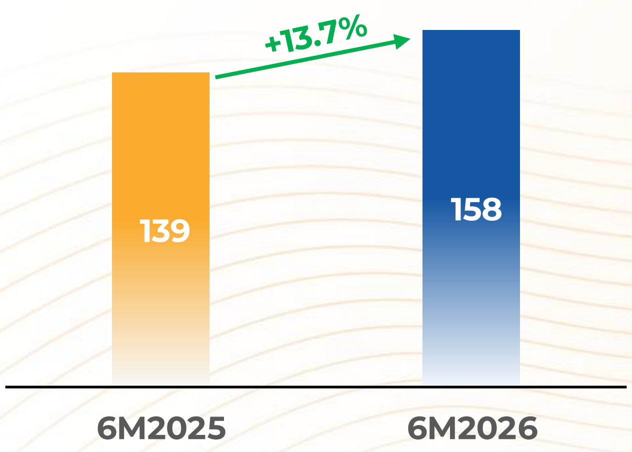
Mega deals ($1M+): 120 (+17.6%)

Large deals ($10M+): 14 (+27.3%)

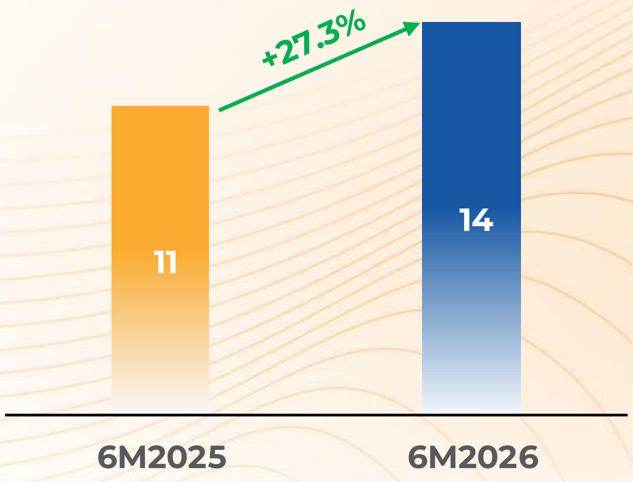
Signed revenue
Unit: VND billion



Number of clients with revenue from $1M



Large deals ($10mn+)

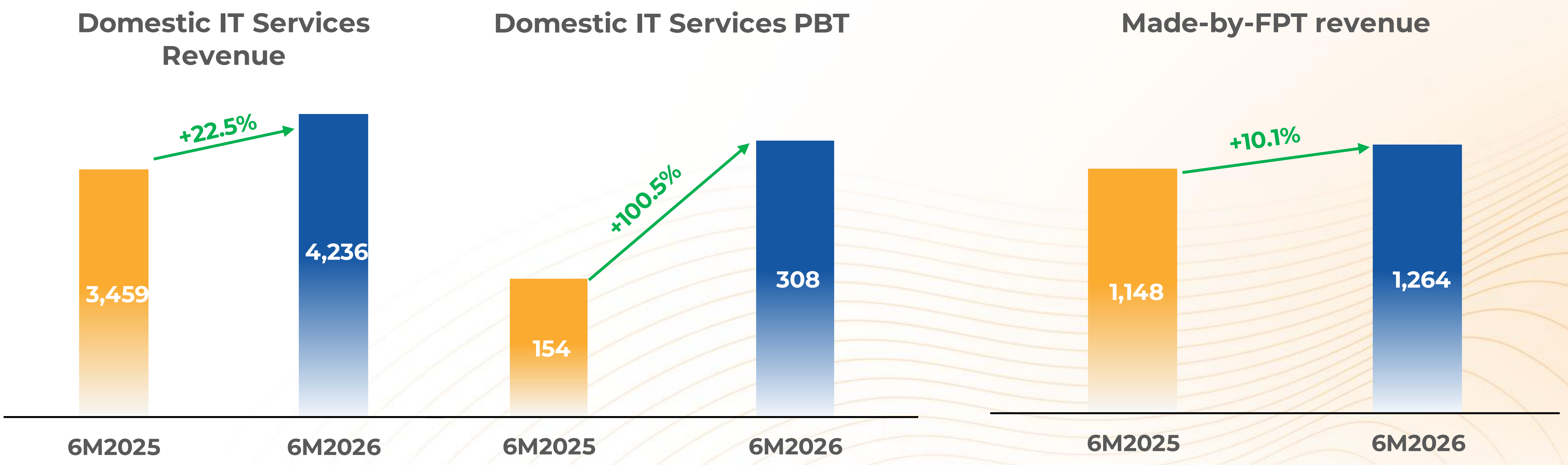


DOMESTIC IT SERVICES: ADVANCING THE DIGITAL NATION

Domestic IT Services recorded revenue of **VND 4,236 billion**, up **22.5%** YoY, and PBT of **VND 308 billion**, up **100.5%** YoY. Growth was driven by the accelerated implementation of large-scale digital transformation projects for both government agencies and enterprises, alongside continued improvements in operational efficiency and project portfolio optimization.

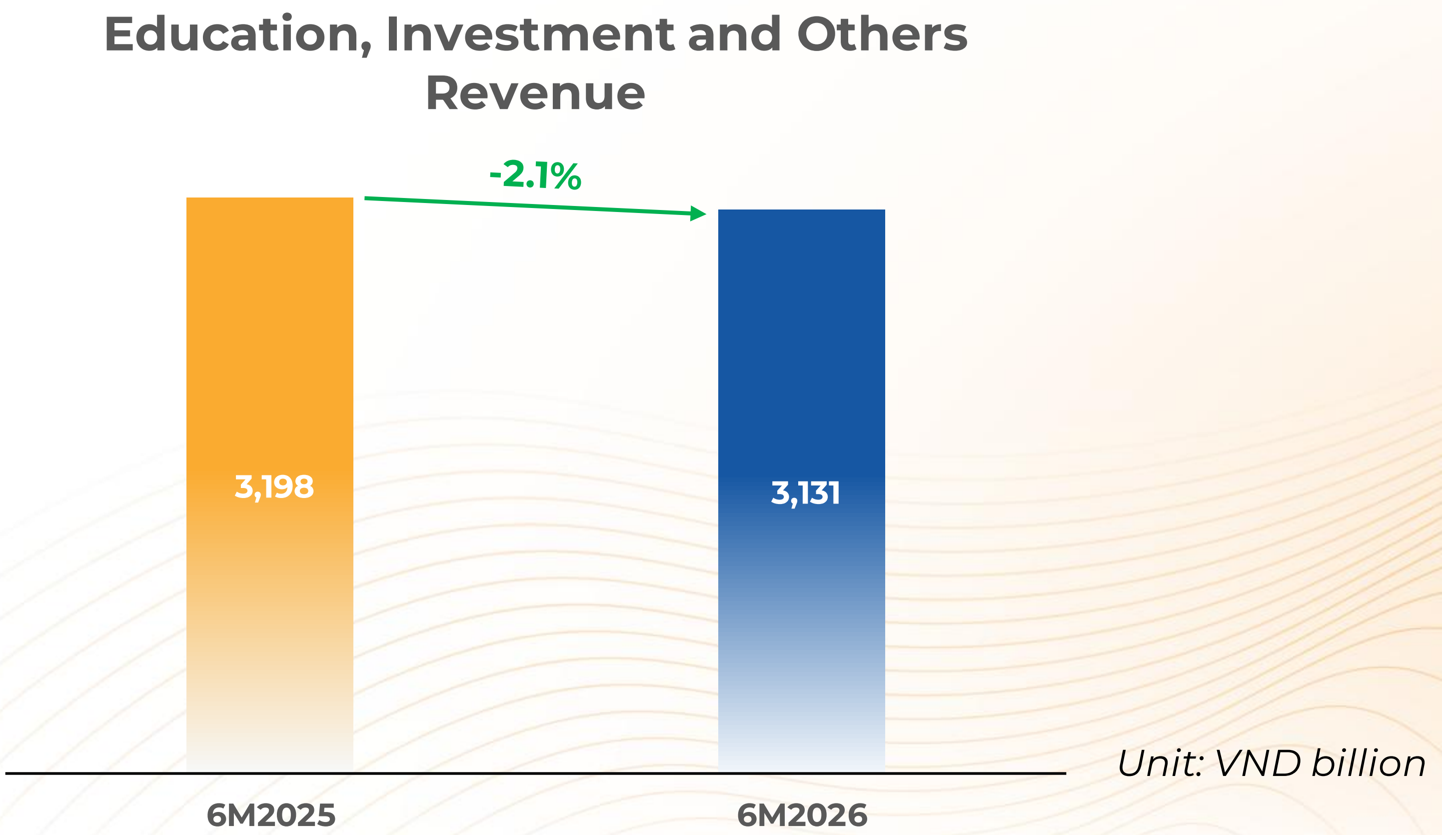
Made-by-FPT product ecosystem sustained its growth momentum, generating revenue of **VND 1,264 billion, up 10.1% YoY**, supported by the strong applicability of its solutions across both the enterprise and public sectors.

Unit: VND billion



EDUCATION, INVESTMENT AND OTHERS

The Education, Investment and Others segment sector recorded revenue of **VND 3,131 billion** in the first half of 2026, down slightly by 2.1% YoY. PBT reached VND **2,400 billion**, up **19.8% YoY**, primarily driven by double-digit profit growth from associates and joint ventures.



FROM DX TO AI-X

FPT officially introduced FPT CASAN, a five-level AI-Native maturity framework that enables organizations and enterprises to assess their AI maturity, identify capability gaps, and develop tailored AI transformation roadmaps. CASAN provides a comprehensive evaluation across strategy, data, technology, processes, risk governance, and workforce, helping organizations move beyond fragmented AI pilots toward systematic AI adoption that delivers tangible business value.

Built on FPT's established AI capabilities, including computing infrastructure, technology platforms, AI talent, and implementation experience, CASAN adds a standardized methodology for assessing, consulting, and executing end-to-end AI transformation initiatives. By combining comprehensive AI resources with a structured transformation framework, FPT further strengthens its position as an end-to-end AI transformation partner while enhancing its ability to scale AI deployments across enterprise-wide operations.

FPT's AI Transformation Model: 3 Layers

CASAN
AI Maturity Framework

to define maturity and transformation roadmap

FLEZIPT
AI-First Transformation Ecosystem

to execute transformation with platforms, workforce, and ecosystem

DIGITAL FOUNDRY
Software Development & Managed Services Platform

to convert AI into measurable business outcomes

AI transformation demands a **maturity-driven partner**, not just technology deployment

FROM DX TO AI-X

Global Technology Partnerships

NVIDIA

- 10,000+ NVIDIA certificates
- FPT joined NVIDIA Partner Network as a **Service Delivery Partner**

Microsoft

- More than **4,200** engineers certified by Microsoft.
- Co-developing **Generative A**I and **Agentic AI** solutions for enterprise customers.
- Accelerating **enterprise-scale AI adoption** across ASEAN, Japan, and South Korea.
- First Enterprise Systems Integrator in Southeast Asia to be recognized as a **Microsoft Frontier Partner**.

SAP

- **1,600+** SAP consultant
- **1,250+** SAP certificates
- FPT is recognized as SAP's **Regional Strategic Services Partner** in APAC and Japan

Global Footprint and Delivery Model

"Follow-the-Sun" capability with onshore, nearshore and offshore

Strong Customer Relationships

1,100+ clients including 130+ Fortune 500

Extensive Domain Expertise

across industries like BFSI, Manufacturing, Automotive, Healthcare, Energy...

Expanding Global AI Customer Base

In the first half of 2026, FPT continued to achieve strong growth in AI transformation engagements with enterprise customers worldwide. A key highlight was a **multi-million-dollar AI contract** with a leading global materials manufacturer to deploy the FleziPT platform, supporting the customer's transition to an Agentic AI operating model while optimizing enterprise-wide operations. During the period, FPT also expanded its partnerships with Intel and leading ASEAN corporations, including CPF, SCG, UOB, Sembcorp, SATS, and ComfortDelGro, to accelerate AI transformation initiatives spanning supply chain optimization, intelligent operations, customer data analytics, and enhanced customer experience.

More than one year after launch, both AI Factory clusters in Vietnam and Japan achieved **utilization rates exceeding 90%** and became **profitable in the second quarter of 2026**, reflecting growing demand for dedicated AI infrastructure. AI & Data Analytics services generated revenue of **VND 1,842 billion**, up **54% YoY**, underscoring the ongoing shift from AI pilot projects to enterprise-scale AI deployment.

DISCLAIMER

This document has been prepared by FPT Corporation and its subsidiaries for the purpose of setting out certain information in respect of FPT's business activities in the period stated. This document may contain forward-looking statements that reflect management's current view with respect to the future development of FPT Corporation, as well as its subsidiaries. The outlook is based on estimates and expectations that have been made on the basis of all the information available at this point in time. In addition, such forward-looking statements are subject to risks and uncertainties, which may cause actual results to differ materially.

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